

Employee Sales Tracking

Sage Quick Lube

All Records Between 05/01/2010 and 05/03/2010

Grouped by Employee

Employee: Brian Jones

Details	--MANAGER--					--COURTESY--				
	# Inv	Total Time	Avg Time/Car			# Inv	Total Time	Avg Time/Car		
	5	96.33	19.27			19	386.56	20.35		
<u>Service</u>	<u>Count</u>	<u>Amount</u>	<u>% Sales</u>	<u>% Cust</u>	<u>\$/Invoice</u>	<u>Count</u>	<u>Amount</u>	<u>% Sales</u>	<u>% Cust</u>	<u>\$/Invoice</u>
Totals		388.92	100.0%	100.0%	77.78		1,530.14	100.0%	100.0%	80.53
Full Service	3	141.97	36.5%	60.0%	28.39	13	627.87	41.0%	68.4%	33.05
Bulk	0	0.00	0.0%	0.0%	0.00	4	151.96	9.9%	21.1%	8.00
High Mileage	1	49.99	12.9%	20.0%	10.00	2	95.98	6.3%	10.5%	5.05
Synthetic	0	0.00	0.0%	0.0%	0.00	3	193.97	12.7%	15.8%	10.21
Synthetic Blend	2	91.98	23.7%	40.0%	18.40	4	185.96	12.2%	21.1%	9.79
4x4 Full Service	1	57.98	14.9%	20.0%	11.60	4	205.44	13.4%	21.1%	10.81
Bulk	0	0.00	0.0%	0.0%	0.00	2	97.48	6.4%	10.5%	5.13
High Mileage	1	57.98	14.9%	20.0%	11.60	1	57.98	3.8%	5.3%	3.05
Synthetic	0	0.00	0.0%	0.0%	0.00	0	0.00	0.0%	0.0%	0.00
Synthetic Blend	0	0.00	0.0%	0.0%	0.00	1	49.99	3.3%	5.3%	2.63
Air Filter	0	0.00	0.0%	0.0%	0.00	1	17.99	1.2%	5.3%	0.95
Wiper Blades	0	0.00	0.0%	0.0%	0.00	5	57.95	3.8%	26.3%	3.05
ATF Fluid Exchange	1	129.99	33.4%	20.0%	26.00	2	259.98	17.0%	10.5%	13.68
Auto Trans Service	0	0.00	0.0%	0.0%	0.00	0	0.00	0.0%	0.0%	0.00
Manual Transmission	0	0.00	0.0%	0.0%	0.00	0	0.00	0.0%	0.0%	0.00
Rear Diff Service	0	0.00	0.0%	0.0%	0.00	1	29.99	2.0%	5.3%	1.58
Front Diff Service	0	0.00	0.0%	0.0%	0.00	1	45.98	3.0%	5.3%	2.42
Transfer Case	1	39.99	10.3%	20.0%	8.00	2	79.98	5.2%	10.5%	4.21
Radiator Flush Service	0	0.00	0.0%	0.0%	0.00	0	0.00	0.0%	0.0%	0.00
Breather Element	0	0.00	0.0%	0.0%	0.00	0	0.00	0.0%	0.0%	0.00
P C V Valve	0	0.00	0.0%	0.0%	0.00	0	0.00	0.0%	0.0%	0.00
Fuel Filter	0	0.00	0.0%	0.0%	0.00	1	49.99	3.3%	5.3%	2.63
Light Bulbs	1	3.99	1.0%	20.0%	0.80	1	3.99	0.3%	5.3%	0.21
Serpentine Belt	0	0.00	0.0%	0.0%	0.00	0	0.00	0.0%	0.0%	0.00
Engine Oil Flush	0	0.00	0.0%	0.0%	0.00	0	0.00	0.0%	0.0%	0.00
Fuel Injection Service	0	0.00	0.0%	0.0%	0.00	1	79.99	5.2%	5.3%	4.21
Tire Rotation	0	0.00	0.0%	0.0%	0.00	1	15.99	1.0%	5.3%	0.84
Lube Only	0	0.00	0.0%	0.0%	0.00	0	0.00	0.0%	0.0%	0.00
Gift Certificate	0	0.00	0.0%	0.0%	0.00	1	25.00	1.6%	5.3%	1.32
Non-Service Labor	1	15.00	3.9%	20.0%	3.00	3	30.00	2.0%	15.8%	1.58
Traffic In										
< 8AM	0	0.00	0.0%	0.0%	0.00	0	0.00	0.0%	0.0%	0.00
8AM - 9AM	0	0.00	0.0%	0.0%	0.00	0	0.00	0.0%	0.0%	0.00
9AM - 10AM	0	0.00	0.0%	0.0%	0.00	1	42.99	2.8%	5.3%	2.26
10AM - 11AM	0	0.00	0.0%	0.0%	0.00	1	85.48	5.6%	5.3%	4.50
11AM - 12PM	0	0.00	0.0%	0.0%	0.00	1	166.48	10.9%	5.3%	8.76
12PM - 1PM	2	198.97	51.2%	40.0%	39.79	6	540.39	35.3%	31.6%	28.44
1PM - 2PM	0	0.00	0.0%	0.0%	0.00	2	188.94	12.3%	10.5%	9.94
2PM - 3PM	2	143.96	37.0%	40.0%	28.79	3	210.95	13.8%	15.8%	11.10
3PM - 4PM	1	45.99	11.8%	20.0%	9.20	4	228.94	15.0%	21.1%	12.05
4PM - 5PM	0	0.00	0.0%	0.0%	0.00	1	65.98	4.3%	5.3%	3.47
5PM - 6PM	0	0.00	0.0%	0.0%	0.00	0	0.00	0.0%	0.0%	0.00
6PM - 7PM	0	0.00	0.0%	0.0%	0.00	0	0.00	0.0%	0.0%	0.00
7PM - 8PM	0	0.00	0.0%	0.0%	0.00	0	0.00	0.0%	0.0%	0.00
> 8PM	0	0.00	0.0%	0.0%	0.00	0	0.00	0.0%	0.0%	0.00