

# Daily Sales Summary

Sage Quick Lube  
Tuesday, May 4, 2010

## Transaction Summary

GROSS TOTAL SALES	1,270.16	NUMBER OF NON-QS TICKETS	18	LOCATION	TIMES	COUNTS
- COUPONS	(22.00)	AVG. TIME PER TICKET	24.7	CASHIER	13.0	3
- DISCOUNTS	(66.75)	STORE TICKET COUNT	21	BAY 1	21.6	5
- REFUNDS	(47.99)	STORE TICKET AVG	53.97	BAY 2	30.0	2
= NET SALES	1,133.42	STORE BASE TICKET	32.99	BAY 3	18.8	5
+ SALES TAX	55.91	\$ OVER BASE TICKET	20.98	BAY 4	48.0	3
+ SALES TAX 1	66.82	AVG TICKET > \$5	62.30			
+ SALES TAX 2	0.00	AVG TICKET > \$10	65.44			
- SALES TAX REFUNDED	(2.88)	AVG TICKET > \$15	68.78			
- SALES TAX EXEMPTED	(8.03)	AVG VEHICLES PER DAY	18.00			
= TICKET TOTAL	1,189.33					
- GIFT SALES	0.00	FIRST TILL OPENED AT	08:01 AM	BY: Ron Young		
= TICKET TOTAL (W/O GIFT CARDS)	1,189.33	DAY END CLOSING AT	05:05 PM	BY: Ron Young		

## Transaction Analysis

TRANSACTION TYPES:		CREDIT CARD VOUCHERS	
CASH	79.48	MASTERCARD	191.57
CHECK	337.48	VISA	95.15
FLEET CHARGE	133.76	DISCOVER	170.37
CREDIT	727.56	DEBIT	245.47
= TRANSACTION TOTAL	1,278.28	GIFT CERT	25.00
PAY-OUT	(25.00)		
PAY-IN	8.45		
= TOTAL RECEIPTS	1,261.73		

## Labor Analysis

TOTAL SALARIED HOURS	0.00		
TOTAL NON SALARIED HOURS	34.14		
NON SALARIED HOURS PER CAR	1.90		
TOTAL NON SALARIED WAGES	282.06		
NON SALARIED WAGES PER CAR	15.67		
NET SALES	1,133.42		
NON SALARIED LABOR AS % OF SALES	24.89%		
NON SALARIED LABOR COST PER TICKET	15.67		
COST OF GOODS SOLD	385.076		
COST OF GOODS % SOLD	33.97%	PROFIT BEFORE OVERHEAD	466.284

## Coupon/Discount Analysis

COUPONS	22.00
Val Pak Coupon	3.00
Club Card	10.00
Reminder Card Coupon	9.00
DISCOUNTS	66.75
Discount 20%	25.20
Managers Discount	9.00
Student Discount	32.55

## Inventory Analysis

STARTING VALUATION	20,476.007
ADJUSTED	-2.915
RESTOCKED	621.520
TRANSFERRED	0.000
COST OF GOODS SOLD	385.076
ENDING VALUATION	20,711.260